

20.11.2007

WÄRTSILÄ CAPITAL MARKETS DAY

Investing in the future

Wärtsilä Industrial Operations

Lars HELLBERG
Group Vice President



WIO Key Performance indicators

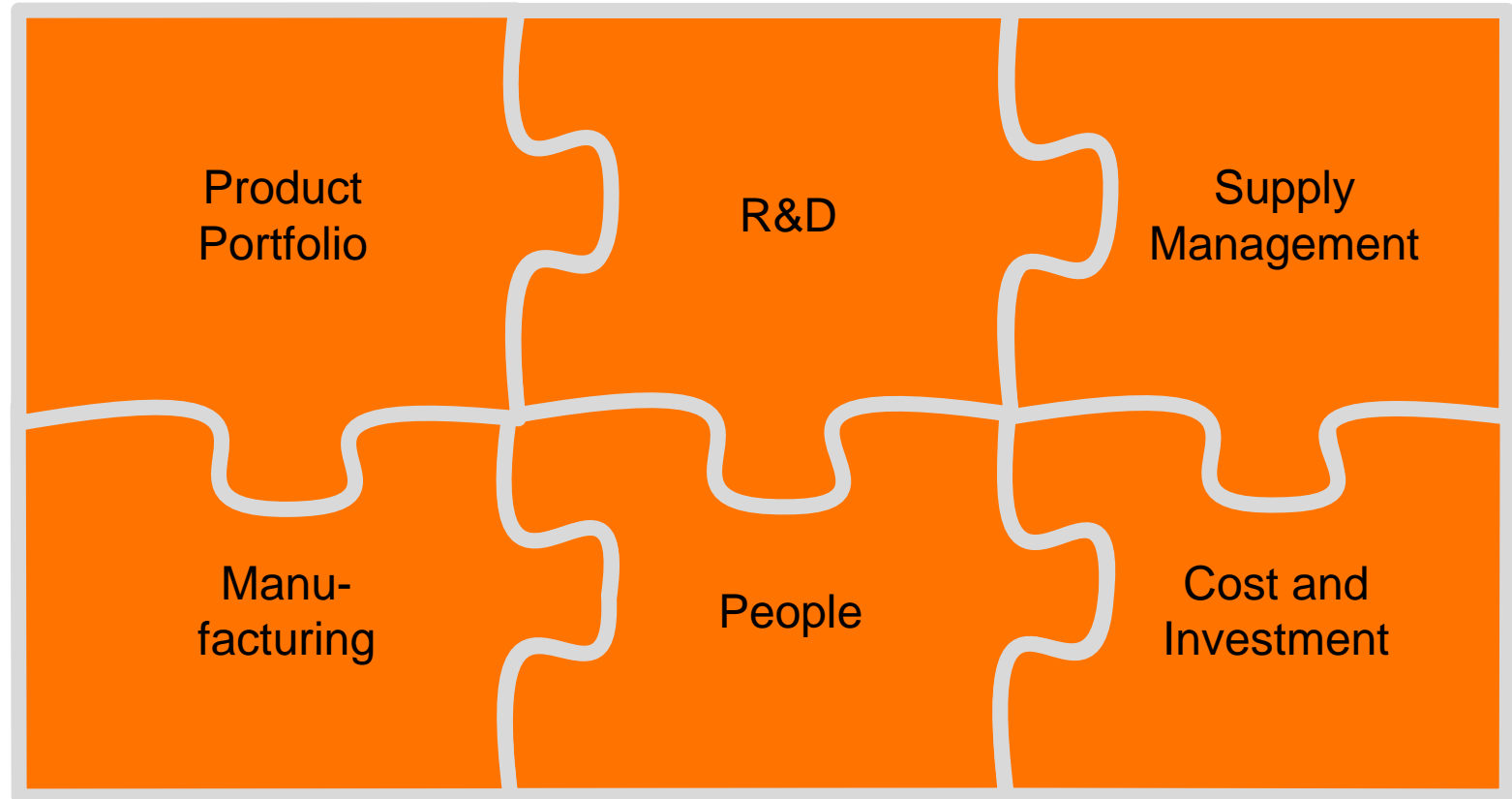
PERFORMANCE

ENERGY • EXCITEMENT • EXCELLENCE

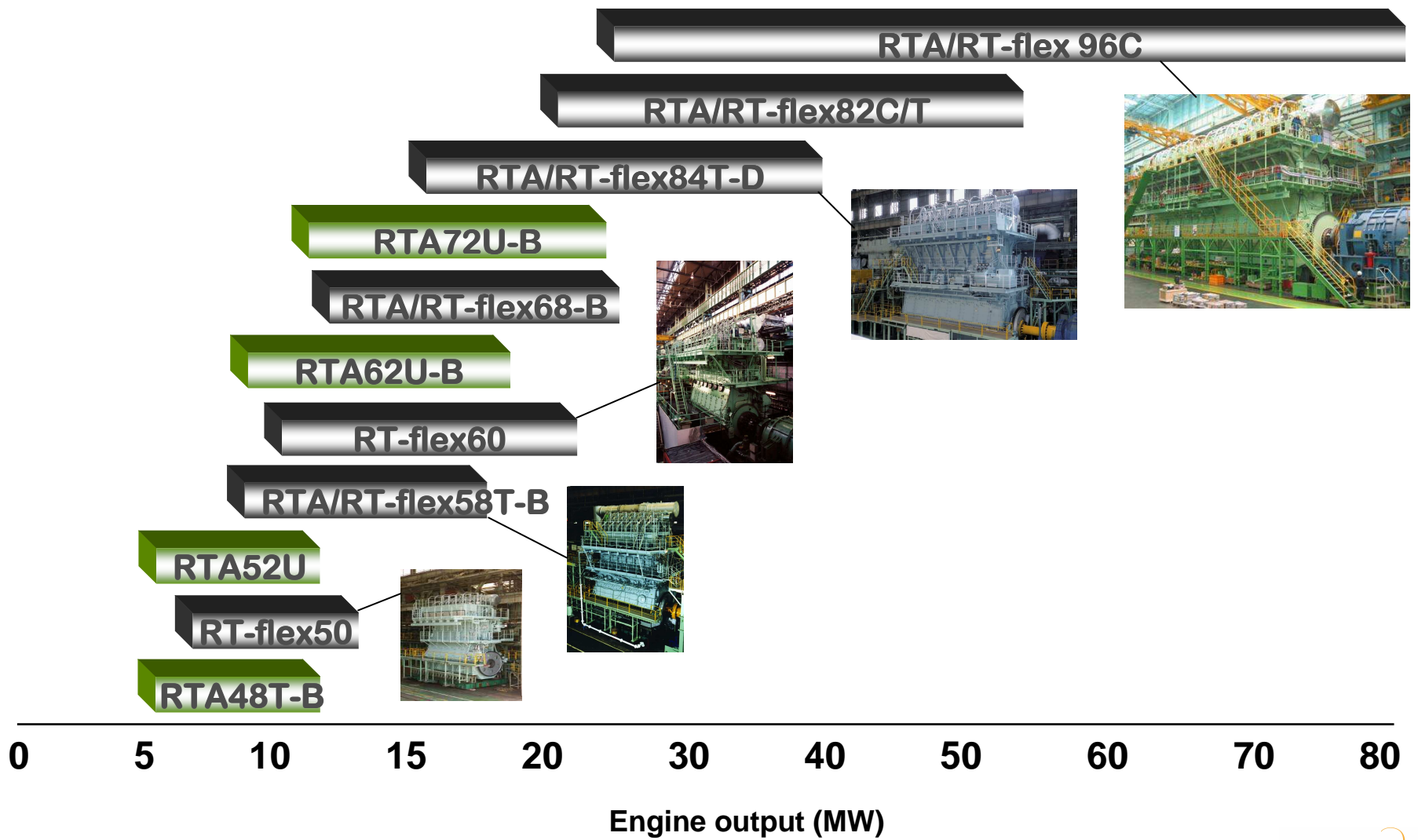
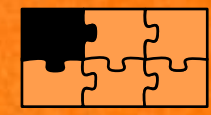


QUALITY DELIVERY COST
INNOVATIONS
PEOPLE

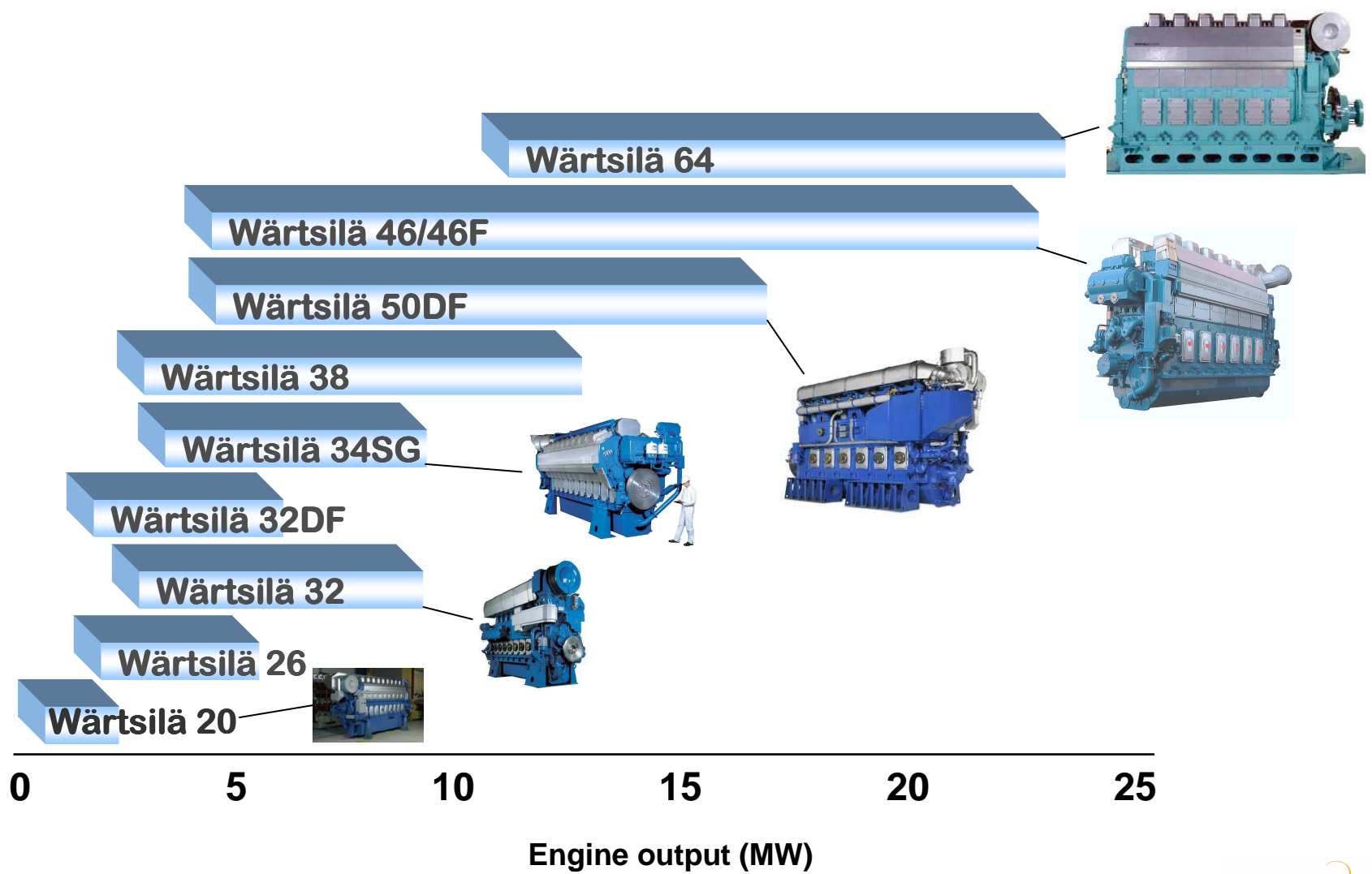
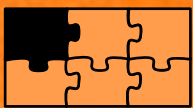
WIO enablers



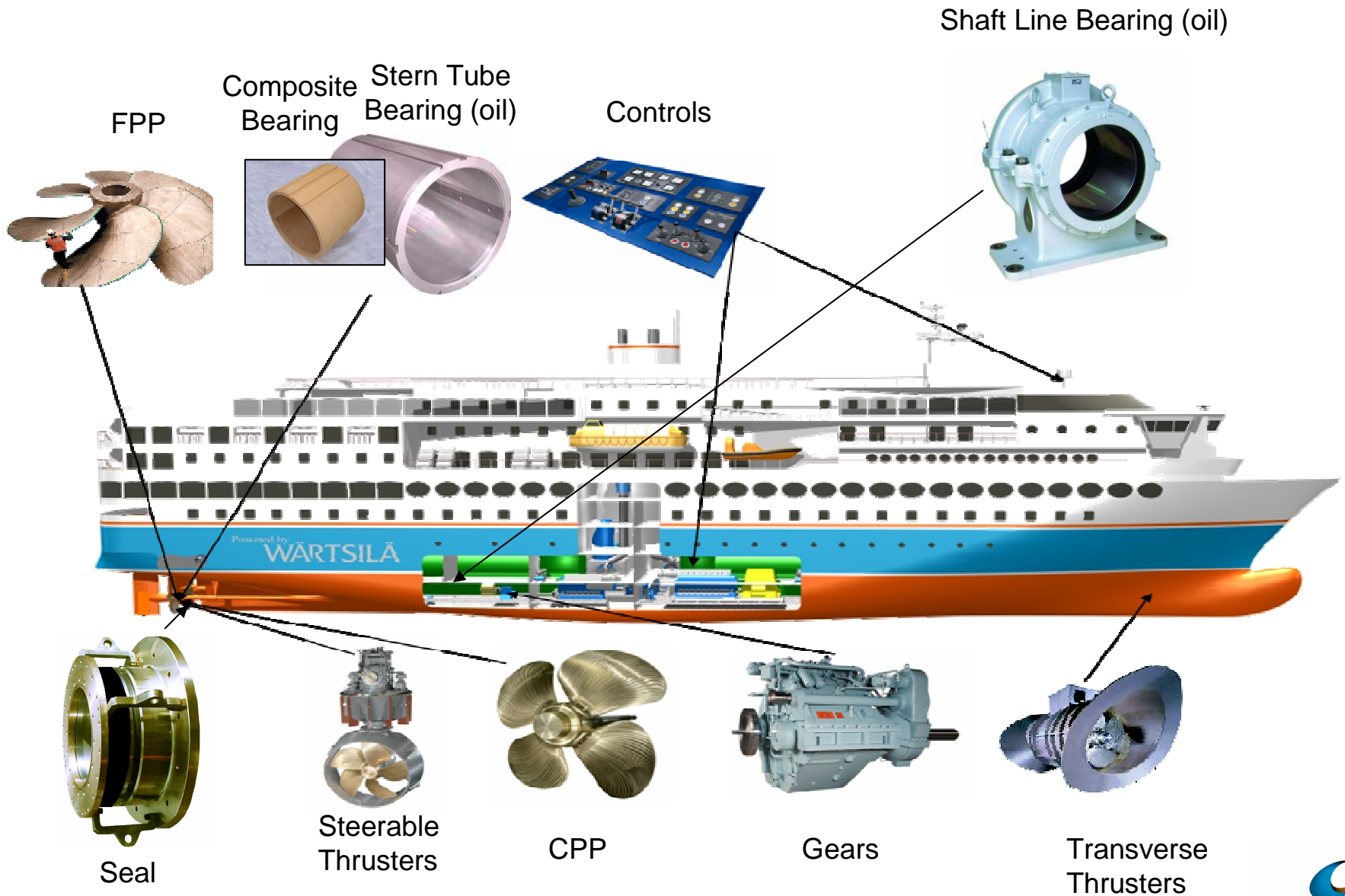
Wärtsilä 2-stroke engines portfolio



Wärtsilä 4-stroke engines portfolio



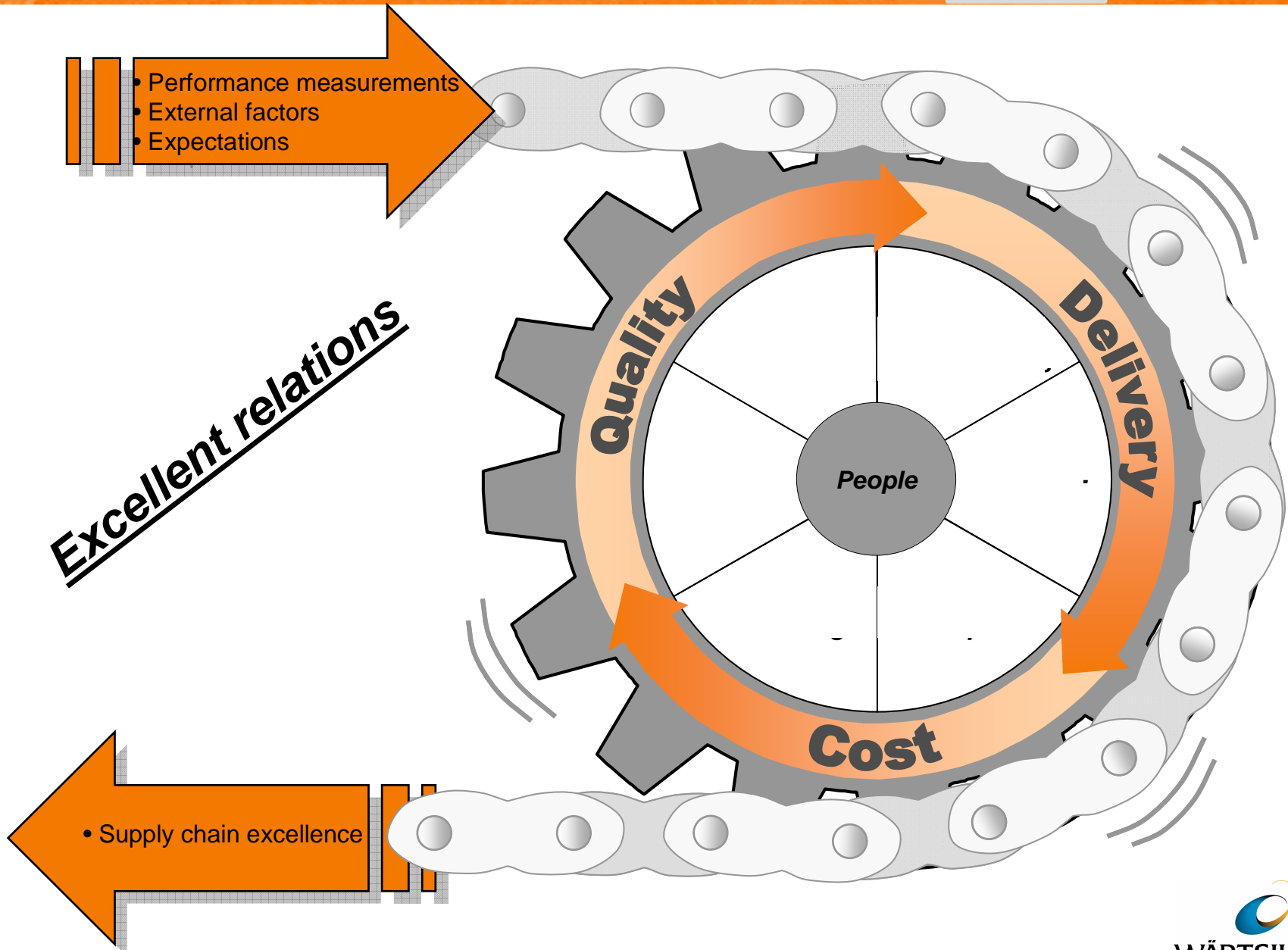
Wärtsilä Propulsion Portfolio



Our R&D sites

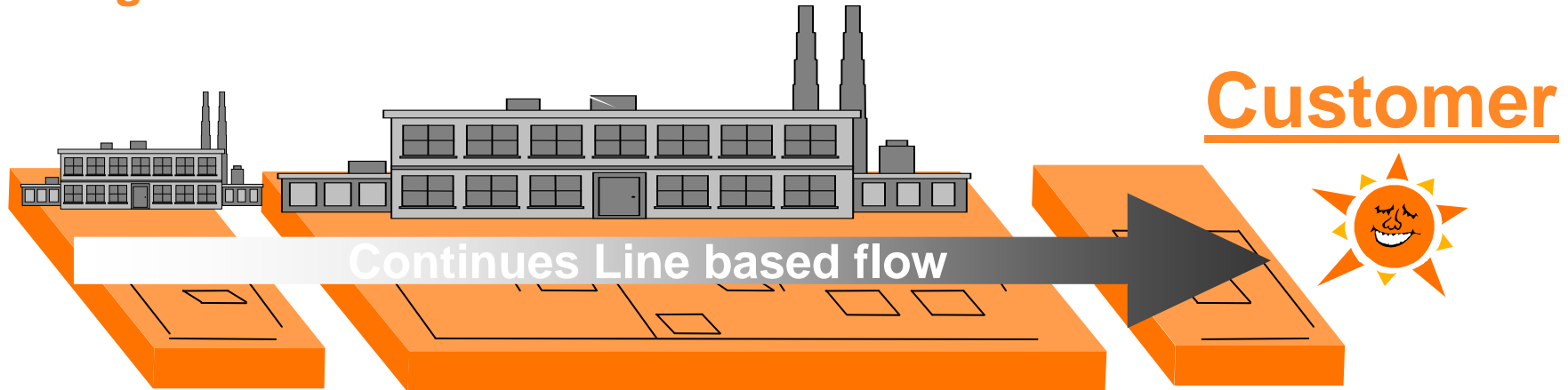


Supply Chain



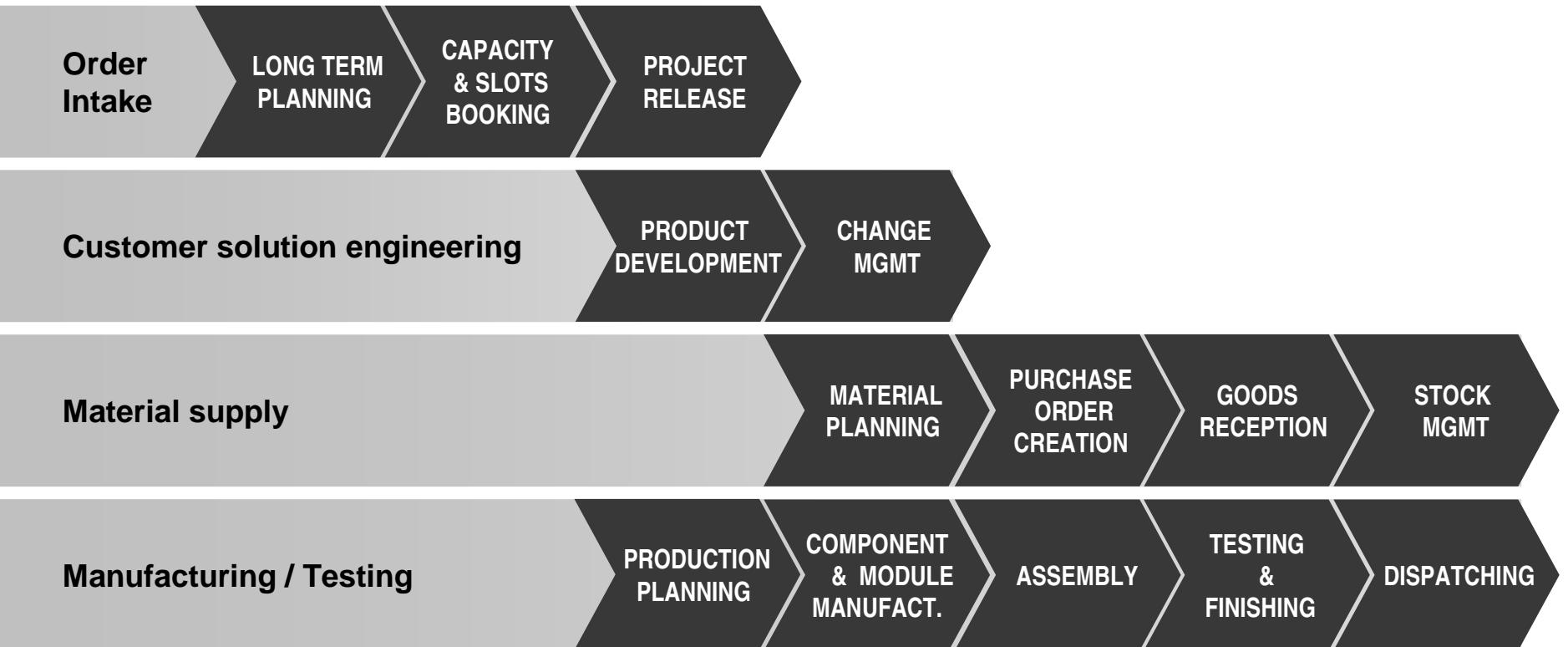
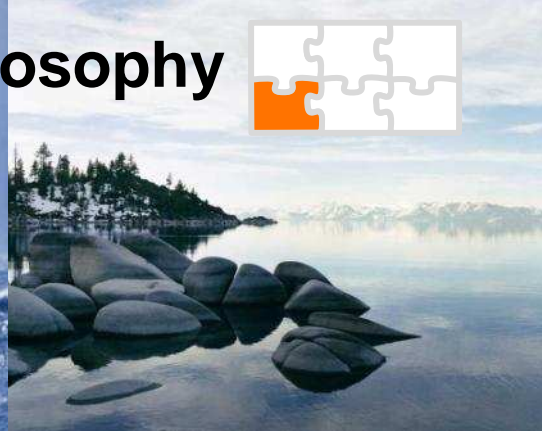


R&D
integration

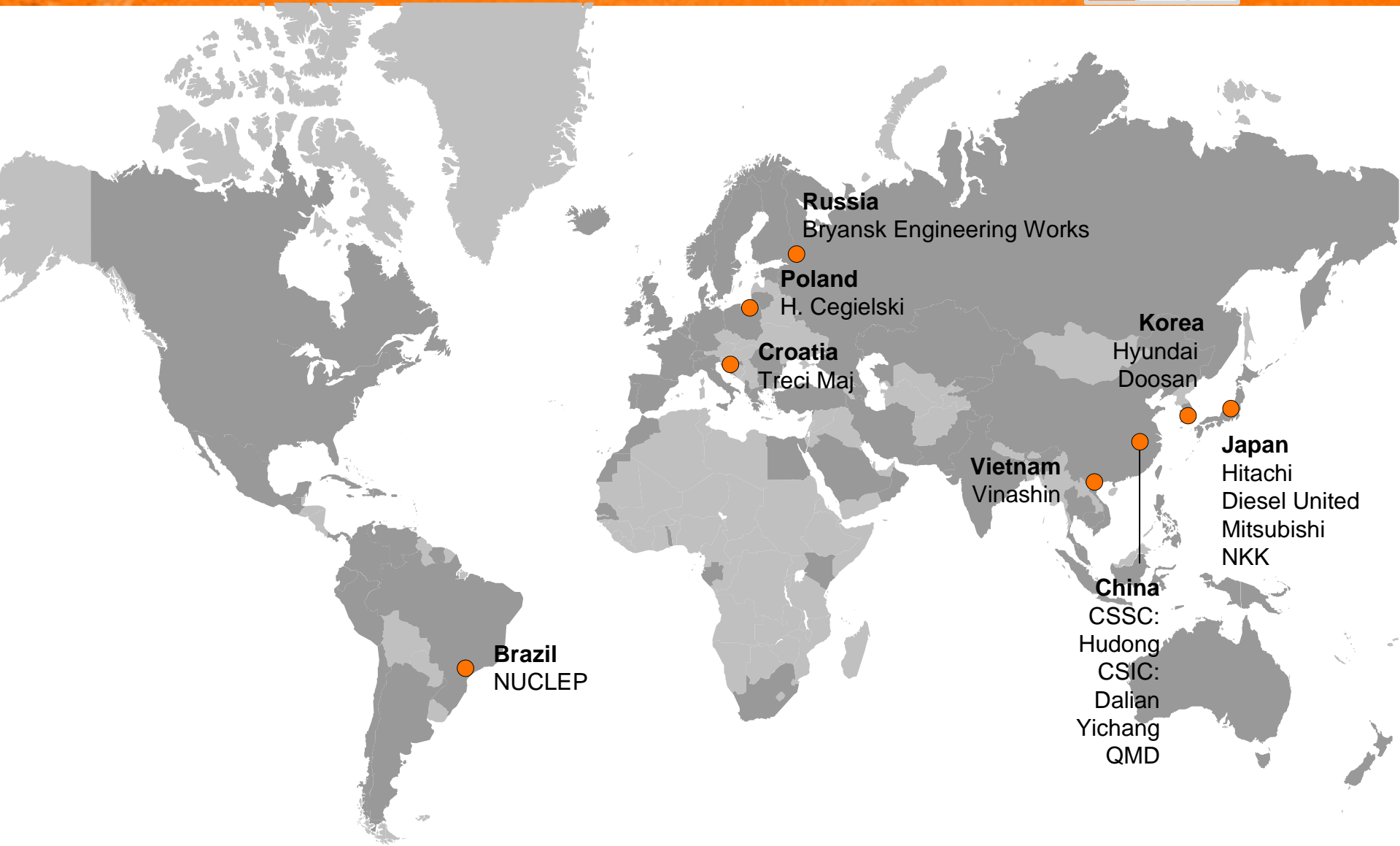


Supply Chain
Integration

Delivery Centre philosophy



Our global 2-stroke engines Licensees sites

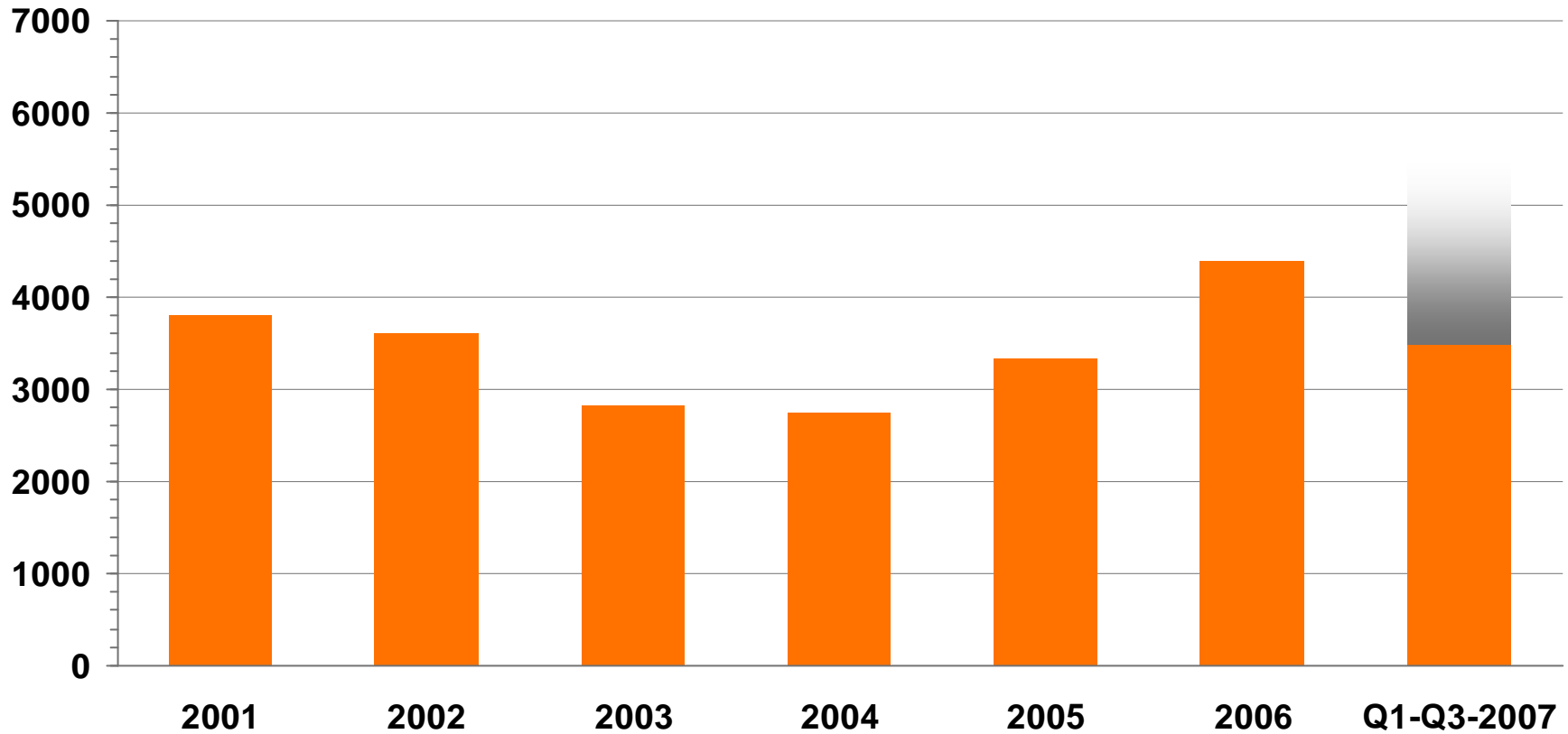


Our global Delivery centre sites

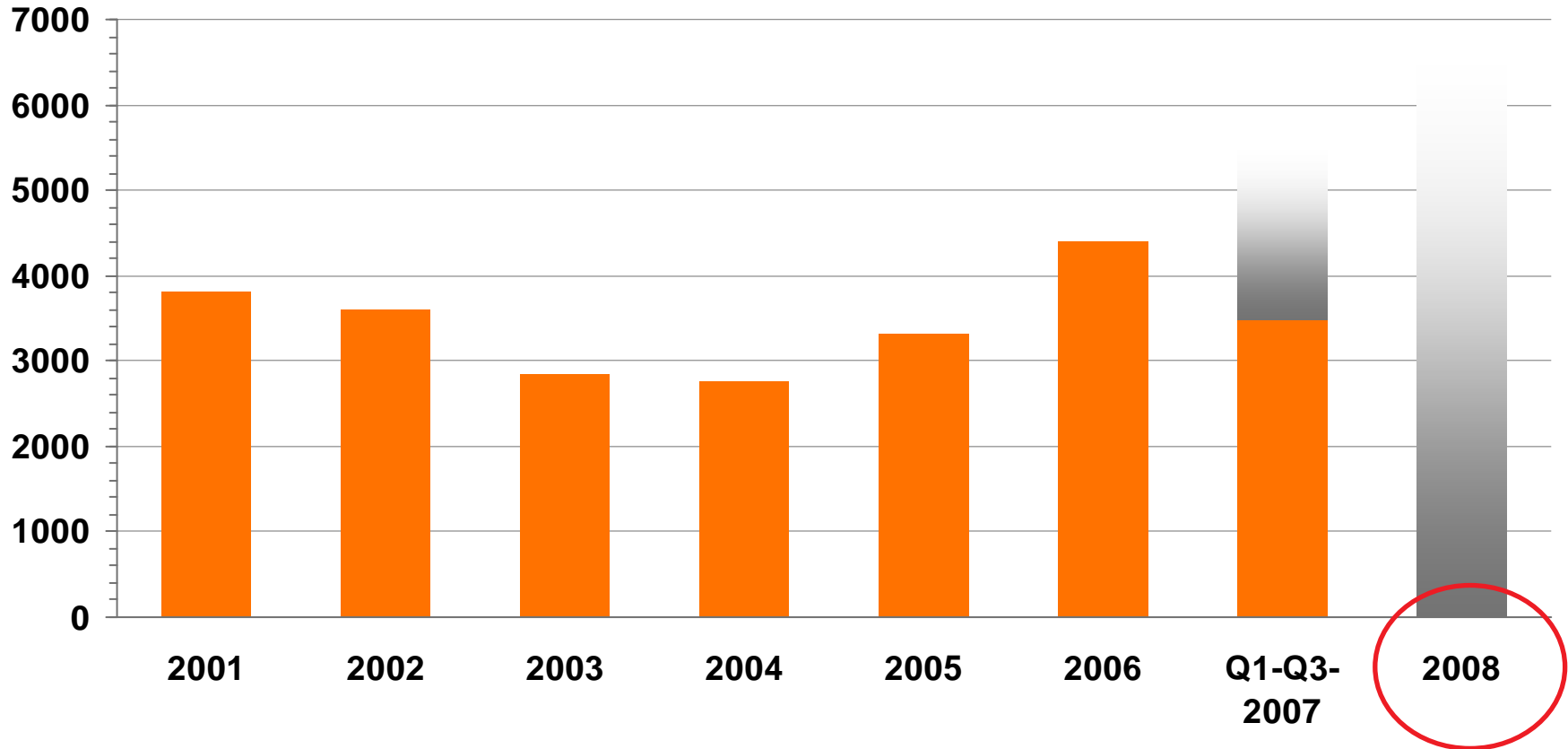
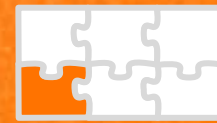


● Under construction

Delivered 4-stroke engine megawatts



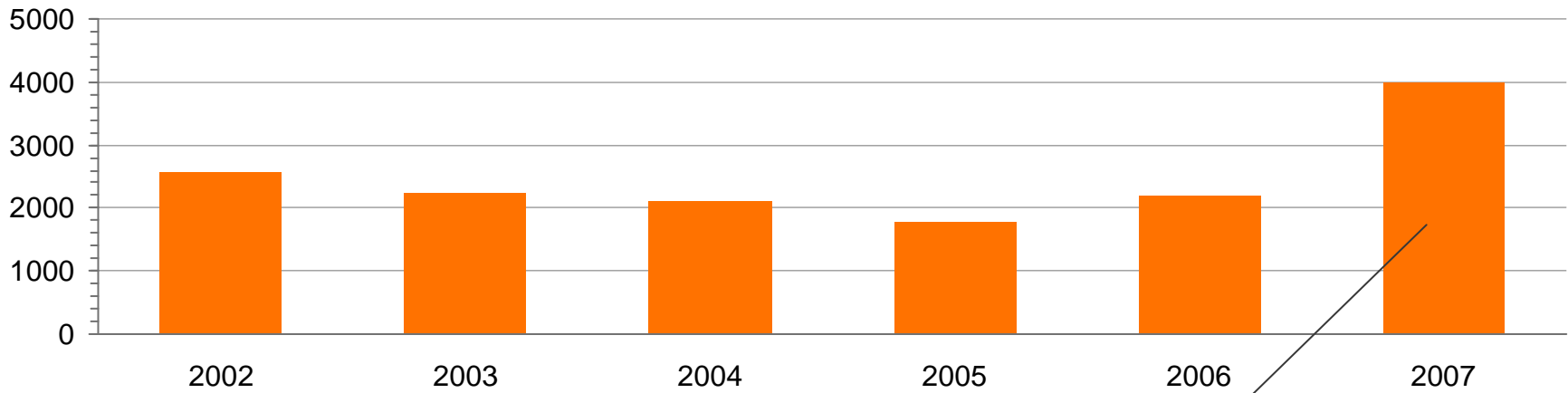
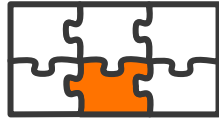
Delivered 4-stroke engine megawatts



People



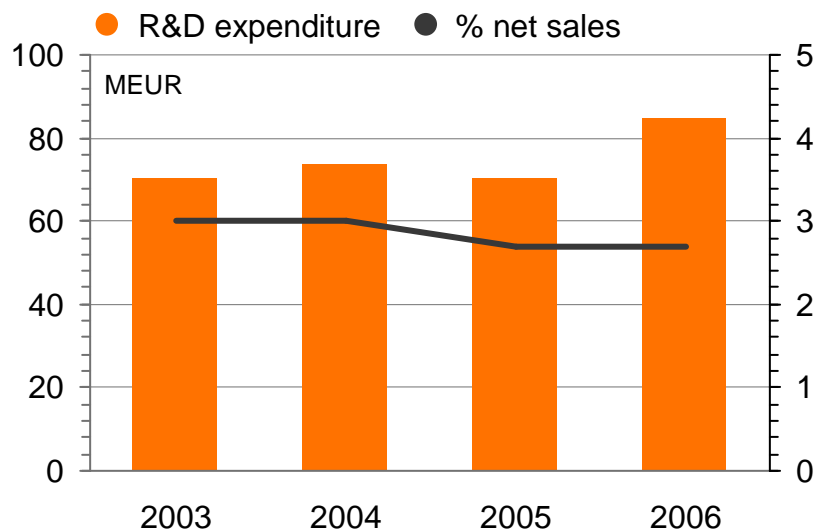
WIO personnel



Merge of Engine Division and Propulsions

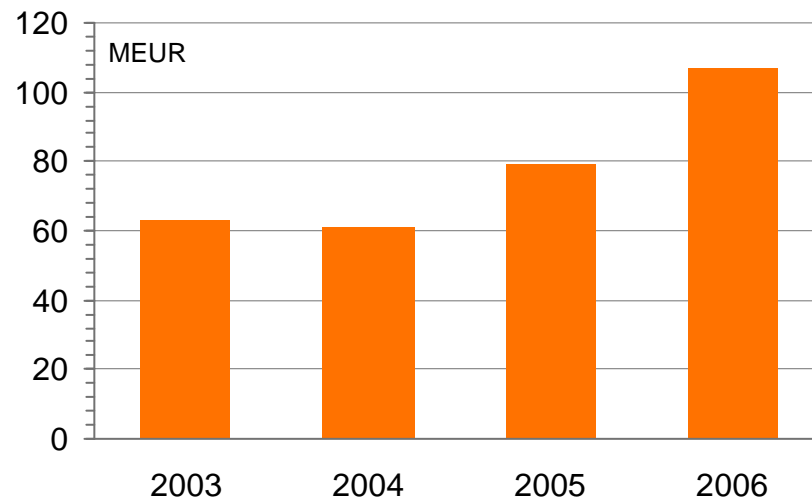


R&D expenditure



Capital expenditure

(Production, R&D & IT)



Focus areas

Quality ↔ Validation

Energy ↔ Environment

Focus areas 2007



Thanks

