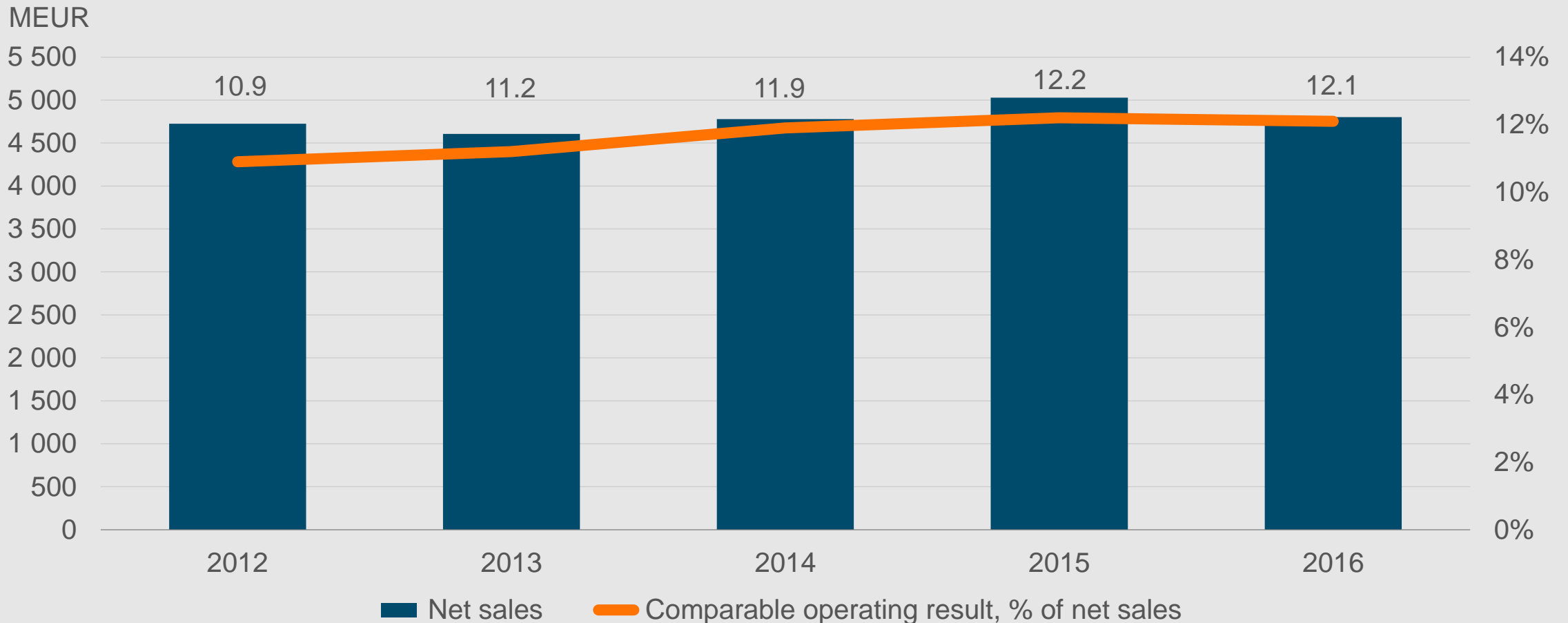


REVIEW BY THE PRESIDENT & CEO

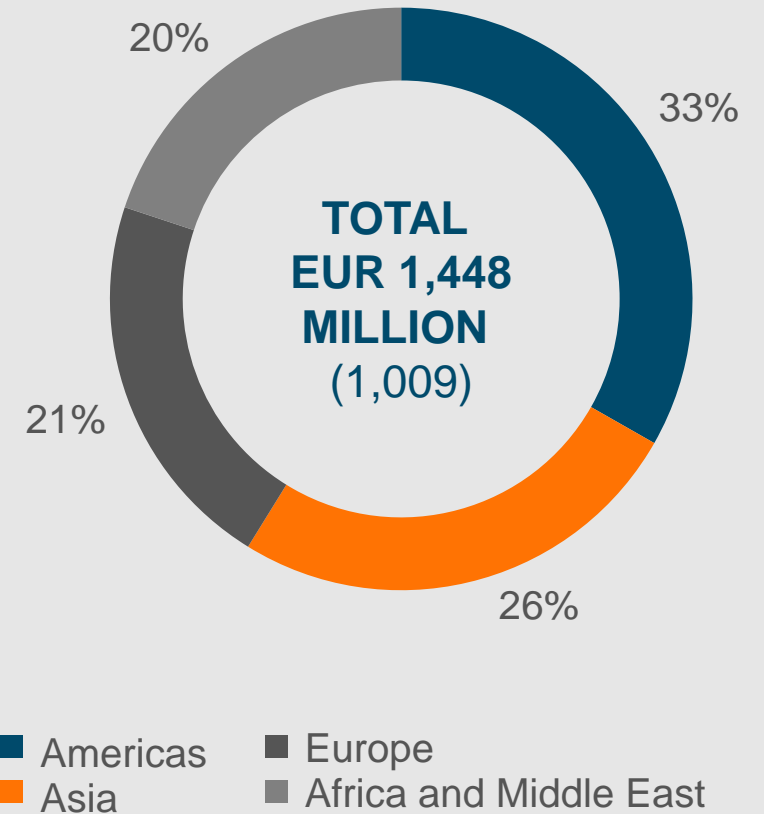
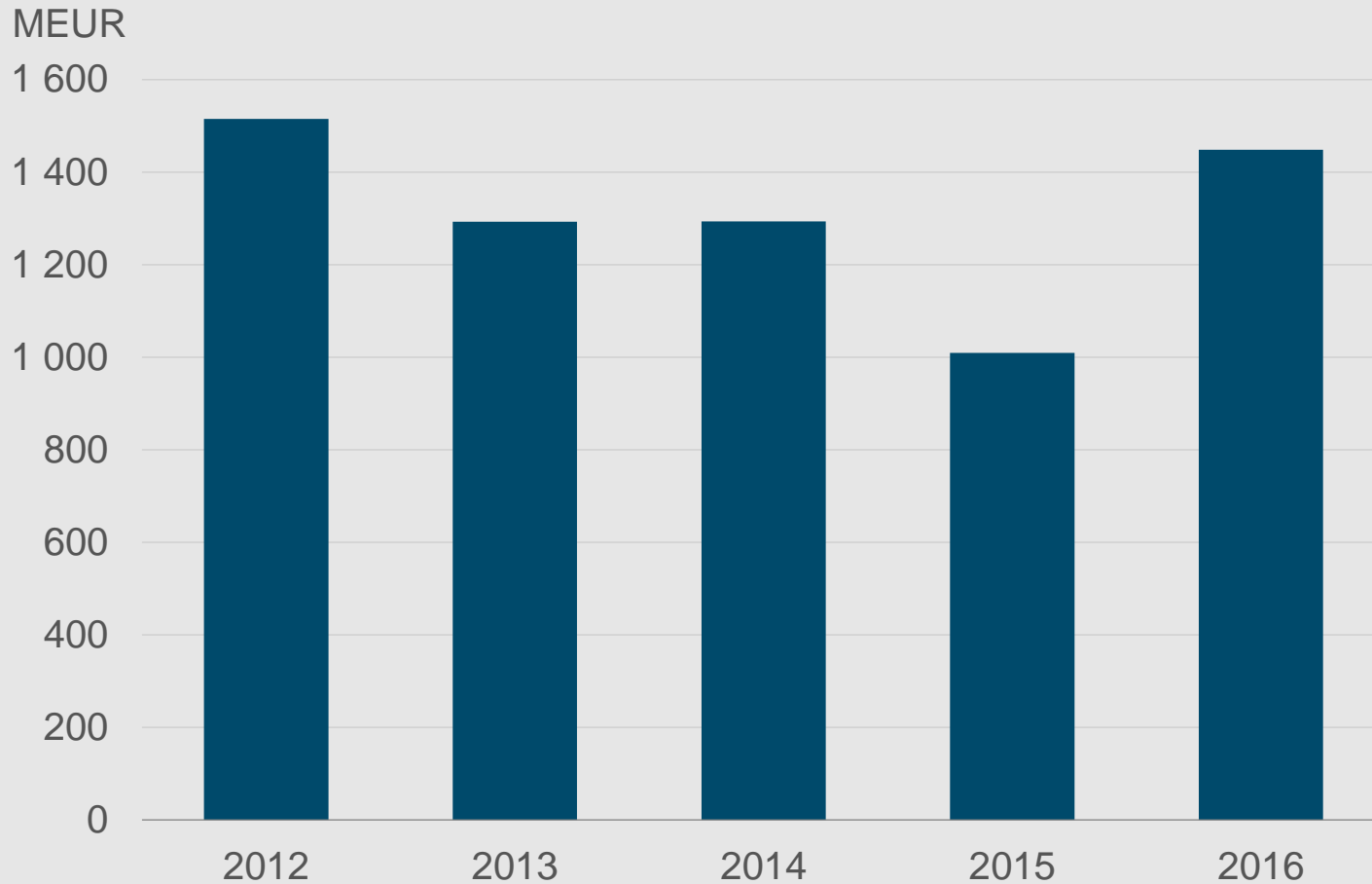
Jaakko Eskola

Net sales and profitability developed in line with revised guidance

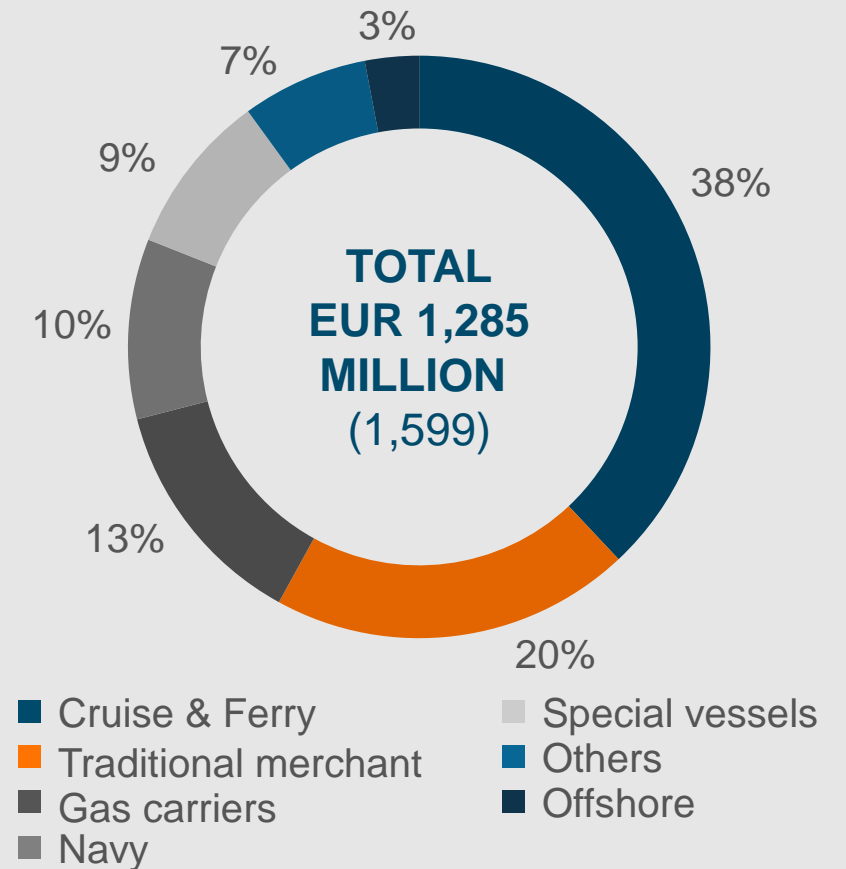
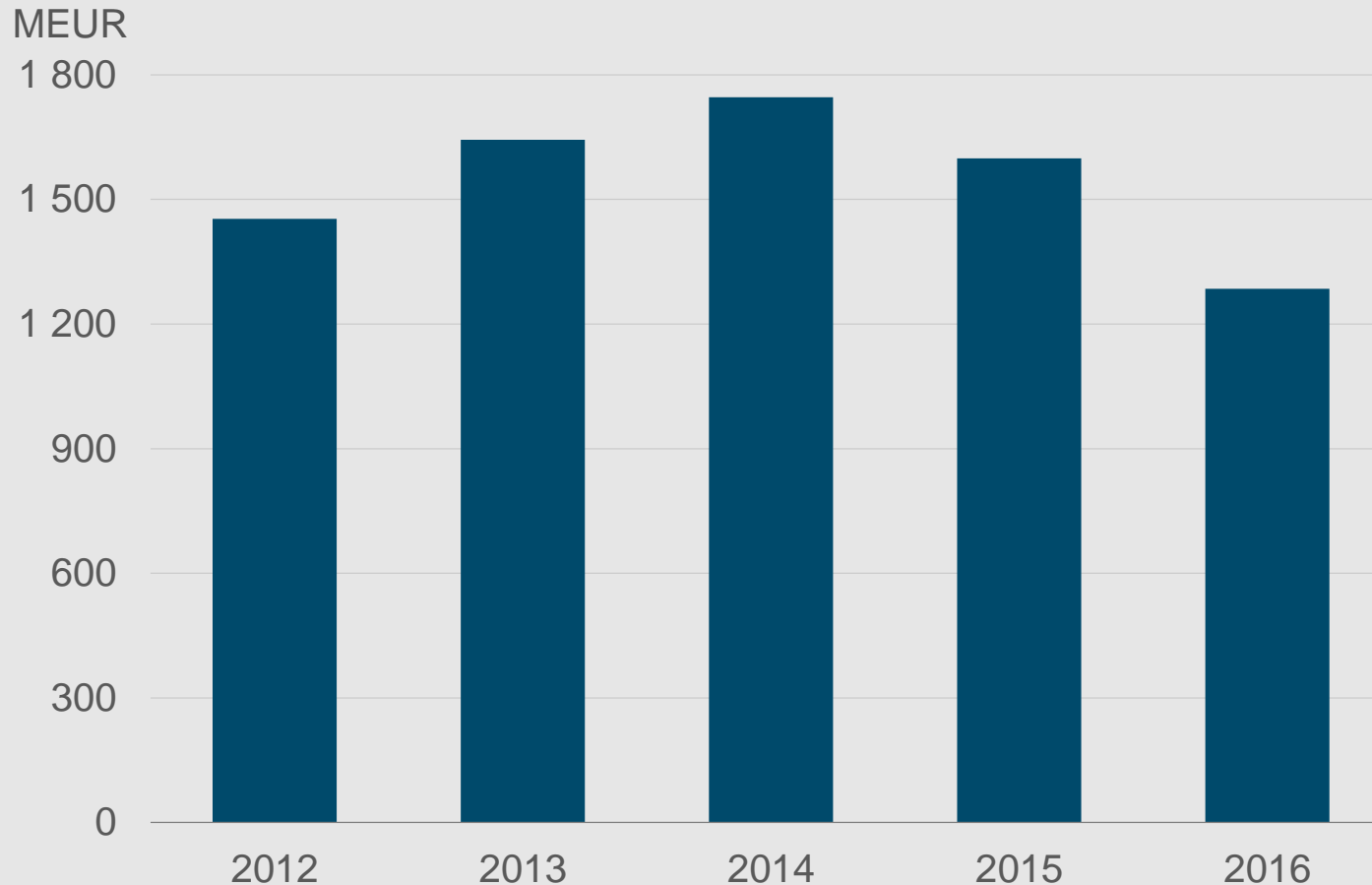


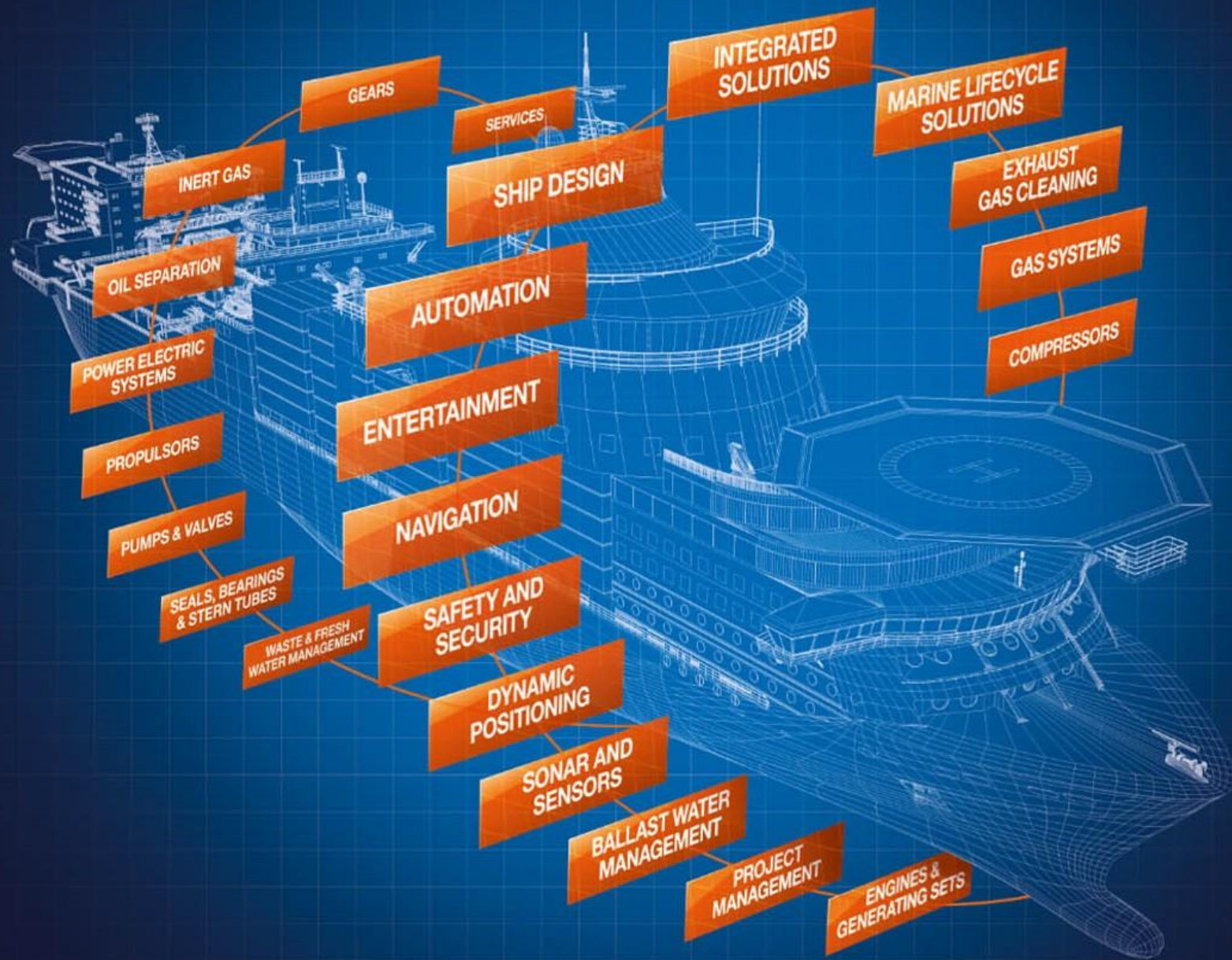
Figures for 2012-2013 include both discontinued and continuing operations.

Strong development in Energy Solutions' order intake



Order intake in Marine Solutions satisfactory considering the market challenges

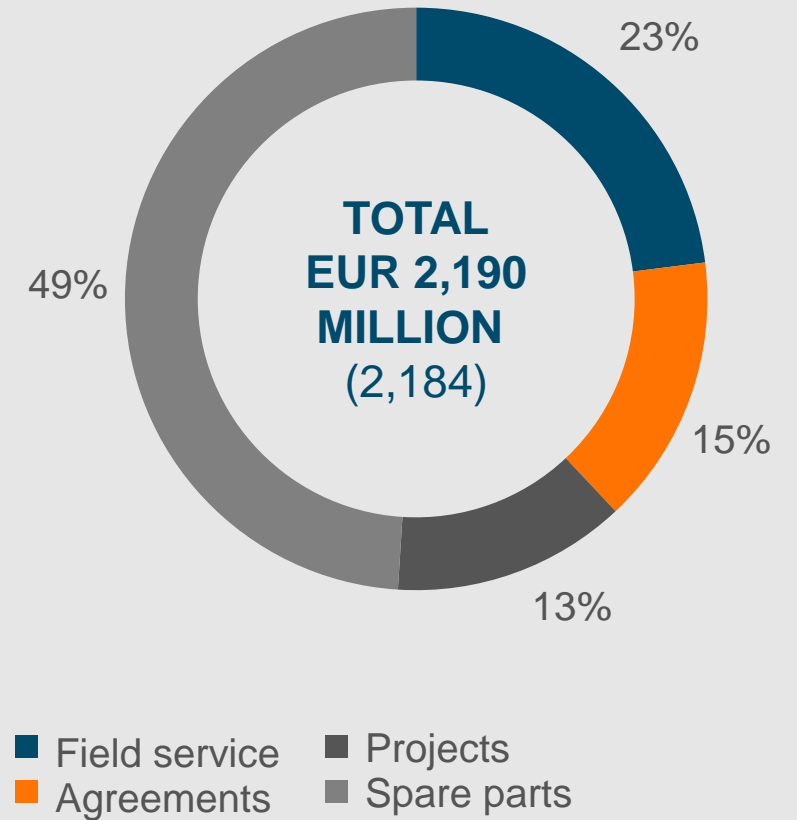
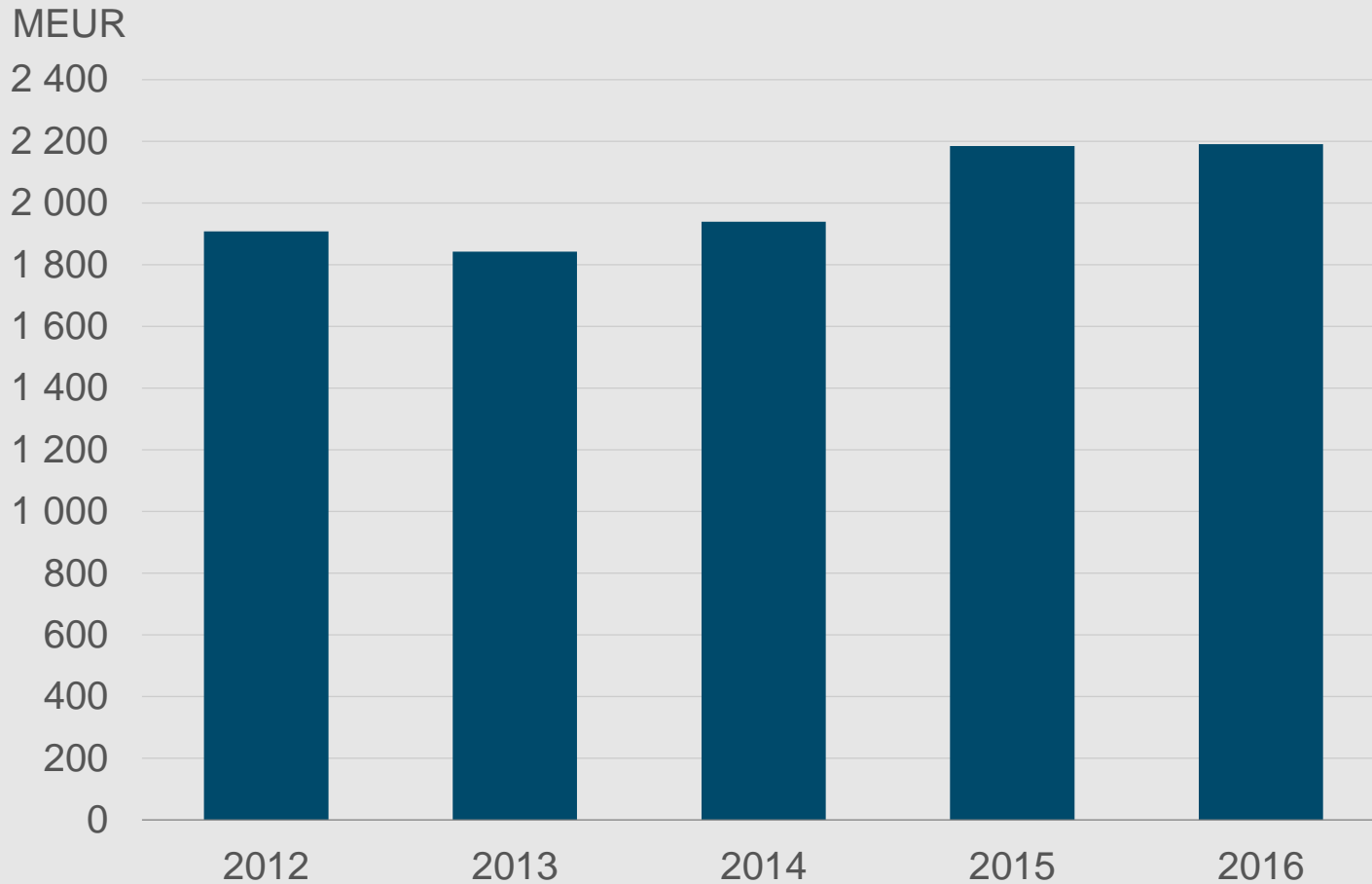







Changes in environmental regulations

Services business represents nearly 50% of Wärtsilä's net sales





Wärtsilä and Carnival Corporation signed a strategic performance-based partnership

We want to shape our markets with advanced technologies and lifecycle solutions


VISION

We will be our customers' most valued business partner.



MISSION


We shape the marine and energy markets with advanced technologies and focus on lifecycle performance, to enhance our customers' business and benefit the environment.



New business opportunities in solar energy and hybrid solutions



Wärtsilä is in the midst of a digital transformation



Operational Excellence -
continuous improvement
in operations



We focus on R&D
in order to safeguard
our competitive position



Positive development in safety culture

Prospects for 2017

The overall demand for Wärtsilä's services and solutions in 2017 is expected to be relatively unchanged from the previous year. Demand by business area is anticipated to develop as follows:

- Solid in Services with growth opportunities
- Solid in Energy Solutions
- Soft in Marine Solutions



THANK YOU



WÄRTSILÄ